

## Dnutch Associates Inc. – Corporate Summary

### Overview

Dnutch Associates Inc. was founded in 1993 by a core of expert software and network engineering professionals. As a company, we have successfully made the transition from the commercial sector to the state, federal, and defense sectors. Today, we provide technical services, management, and products; within the domains of software development, network infrastructure, and enterprise applications integration. We provide valuable leadership and support to companies and government programs where leading-edge technology solutions are mission-critical.

Dnutch employs a holistic and disciplined technical and management approach to the IT program lifecycle. Our approach emphasizes best practices, quality and cost-efficiency. Moreover, programs and tasks are managed by a senior staff of subject matter experts that average 20 years of experience. Our goal is to provide best-in-class solutions, products, and services of the highest quality; and to deliver significant value to our customers so that we earn their respect and loyalty.

Dnutch Associates Inc. maintains several offices in Massachusetts and a business development office in Washington, D.C. Dnutch is **SBA 8a certified**, woman-owned (**WOSB**), and service disabled veteran-owned business (**SDVOB**).

### Core Competencies

#### Independent Verification & Validation

- SW Development Lifecycle Assessment
- Project Mgmt Lifecycle Assessment
- Software Quality Assurance
- Software Architecture Reviews

#### Information Assurance

- Information Security
- Business Rules for Security
- Systems Architecture
- Certification & Accreditation
- Cross-Domain Security

#### Enterprise Infrastructure Design & Development

- Network Architecture & Planning
- Software Design & Implementation
- Network Integration, Interoperability & Performance
- Network Management
- System Integration

#### Products and Intellectual Property

Dnutch also leverages its core skill set to develop intellectual property and products. We employ these in the conduct of our work and we sell them as turnkey products. An example includes our SimSuite™ and CDAT™ product, a comprehensive network simulation and security validation platform.

#### NAICS Codes

- 541512 Computer Systems Design and Related Services
- 541690 Management, Scientific, and Technical Consulting Services
- 541710 Scientific Research and Development Services.

### Markets Served

#### Select Clients

#### Commercial

- 3Com
- Alcatel/Lucent
- Intel
- Parsons PTG
- Parsons Brinckerhoff
- Cisco

- Fidelity
- IBM
- Raytheon

#### State/Federal Government

- MTA/NYCT
- DHS
- FAA
- DOT

#### Defense

- US Army
- US Air Force
- US Navy (SPAWARS)
- US Air National Guard

## Technical Approach

Dnutch employs a **holistic approach** to managing the IT program lifecycle. Our approach is **repeatable and disciplined**. It incorporates every perspective of the client's project objectives and functional requirements. The end result is a fusion of deep technical expertise, software and hardware systems that provide **significant economic and technology value** clearly recognized by our clients.

Our roots are in the leading-edge of the commercial sector. We bring a broad industry perspective and commercial best practices to the government sector at a time when it's needed most. Our value added is our deep and broad-based knowledge.

## Management Approach

Our management approach emphasizes **best practices, quality, and cost-efficiency**.

- A task-specific subject matter expert plans each task and leads a cross-functional team
- Additional subject matter experts are matrixed in as needed and only for as long as needed
- Task teams and Dnutch as a whole are highly collaborative and take a team approach to ensuring quality

Our **technical staff** are industry-recognized **subject matter experts** averaging **20 years of functional experience** over a wide range of cross-functional disciplines.

Dnutch Associates Inc. is a small business with a large footprint. We are certified as a small disadvantaged business, however, we provide world-class support based on our exceptionally qualified staff, our matrix staffing approach, our continual use of industry best practices, and our knowledge and commitment to continuous learning.

## Experience in Action

### A Highlight

**Army BRAC Network Enterprise Center** – Army BRAC Network Enterprise Center – As a PRIME Contract, Dnutch's task is to assist the Network Enterprise Centers (NEC) with the surge in requirements for ensuring IT equipment coming from Army Base Realignment and Closure (BRAC) locations is up to Army standards and appropriate for the network. Dnutch is also responsible for establishing unclassified and classified new user accounts and closing out user accounts due to BRAC.

Dnutch supports Network Enterprise Centers at Redstone Arsenal, Fort Belvoir, Fort Bliss, Fort Knox, Fort Sam Houston, Ft. Eustis, Ft Bragg, Detroit Arsenal, and Aberdeen Proving Ground. Dnutch provides over 40 Network Systems Analysts, Computer Support Technicians, and a Program Manager for this effort. The nature of the work is to process incoming and outgoing personnel and equipment, ensure their user accounts are opened or closed properly, and all other requirements are met within a timely manner. Dnutch is providing network analysts that review, plan, and implement network architecture and perform security checks on the systems. We resolve system outage problems and service deficiencies in a timely manner through troubleshooting the existing network system and architecture.

## Contact Information

### Company:

Dnutch Associates, Inc.  
91 Montvale Ave Suite 200  
Stoneham, MA 02180

### President and CEO:

Ms. Denise Jones  
Phone: 617-448-9971  
E-Mail: [djones@dnutch.com](mailto:djones@dnutch.com)

### Sales Contact:

Roosevelt Thomas  
Phone: 703-798-4936  
E-Mail: [rthomas@dnutch.com](mailto:rthomas@dnutch.com)